

CLARIFICATION(S) No. 1

Purchaser:	The State Revenue Committee of the Republic of Armenia and the Office of the Prime Minister of the Republic of Armenia
Project:	Fourth Public Sector Modernization Project (PSMP4)
Contract title:	Procurement of the Stamp Duty Electronic Management System
Country:	Republic of Armenia
Loan No.:	9338-AM
RFP No:	PSMP4-GO-RFP-2.1.8

Dear Potential Bidder(s),

Please be informed that we have received a request for clarification from the Potential Bidder(s) regarding our ongoing bidding process. In response to this request, we have prepared a comprehensive response/clarification to the question received.

Below, you will find the inquiry raised along with the corresponding response:

Question 1.

We would like to respectfully raise a concern regarding the implementation timeline set forth in the tender documentation. The requirement of delivering the entire solution, including business analysis, preparation of technical documentation, development, testing, deployment, and acceptance within **14 weeks** appears extremely limited given the typical complexity and scale of systems of this nature.

Based on our extensive experience with similar systems, we estimate that a realistic implementation timeline would require at least **12 to 13 months** to ensure a secure, reliable, and maintainable solution that meets institutional and legal standards. Our concern is that this accelerated timeline may create implementation risks, limit fair competition, or lead to a situation where the timeline is later revised for other vendors post-award, disadvantaging those who raised legitimate concerns early in the process. In light of the above, we kindly ask for:

- **Clarification** on whether the 14-week duration is a fixed and non-negotiable requirement;
- **Confirmation** on how timeline extensions would be managed post-contract, if required;
- **Consideration** of adjusting the timeline to reflect realistic implementation expectations aligned with the scope and quality standards such systems require.

Clarification 1.

With reference to the concern raised regarding the requirement to deliver the entire solution—including business analysis, preparation of technical documentation, development, testing, deployment, and acceptance—within a 14-week period, which was noted as being extremely limited given the typical complexity and scale of such systems and which may potentially introduce implementation risks, we are currently considering a revision of the implementation schedule.

A relevant addendum to the RFP will be arranged and published shortly, and all notifications will be made through the same channels as those used for the originally published SPN and RFP.

Thank you for your continued interest.

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